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Both the Farmers and Seed Growers they serve have been troubled by less sales of the products they had to sell, that many of them have been forced into other lines of business, resulting in reduced acreages being grown last year, which in connection with the extremely hot, dry summer and shortage of water, resulted in a shortage and higher prices of many seeds. There are prospects of lower prices until another crop is grown and to those requiring large quantities of seeds would suggest they place their orders at once, as the sooner they buy the cheaper they will get them.

ALFAFA: The extremely hot, dry weather and scarcity of water for irrigation throughout the principal Alfalfa growing districts, has resulted in a shortage of Alfalfa seeds and the demand for and prices, are sharply higher prices for all kinds, and unless there is considerable foreign seed imported, prices will be still higher as there is not enough native seed in the Country to seed more than half of the Country's usual requirements, so don't be surprised at prices appearing and still higher prices as the growing season advances.

RED AND ALSYKE CLOVERS: Red Clover, both Common and Mammoth, are perhaps the shortest and highest of any of the Field Seeds. Alyse is in better supply, but, in sympathy with Alfalfa and Red Clover, is higher.

SWEET CROPPS: Both White and Yellow Blossom Sweet Croppers are in better supply than a year ago, with prices being held firmly account of scarcity and higher prices of Alfalfa and other Clovers.

TIMOTHY: There was only a fair crop of Timothy produced last year, but with the hold over from 1923, the supply seems ample for usual requirements and unless a foreign demand develops, prices should range around present quotations.

SUDAN GRASS: Sudan is the only Grass in better supply than last year and with the carry-over from last year, supplies are ample for all requirements and prospects are for only moderate prices, unless it should be cornered by speculators who have manipulated the crop for several years past.

OTHER GRASSES: Kentucky Blue Grass is higher again this year not on account of a real shortage, but rather the way the buyers have cornered it and the manner in which they have controlled it for several years, the facts as nearly as we have increased since the plantings of last year's supply of seed, and it is only a question of time until the bubble will burst, but they may be able to hold on for another year or so, but the way the market is now, the speculators are taking a risk, and should the demand, especially in the New England States, stock up the supplies of seed, the prices will have dropped the demand, which we hope will hasten the explosion, but until it comes we, with others, will have to swallow the dose and digest it best we can. Red Top, Orchard, Rye and Meadow Poa are in fair supply with but little change from last year prices.

OATS, BARLEY, WHEAT AND CORN: All of these are scarce and sharply higher and we are having considerable trouble in securing sufficient stocks of some of them. We specialize in Seed Corn and have secured good stocks of all we Catalog and can supply in small or large quantities, ask for Catalog and speical prices. Read Pages 111 and 112 of our Catalog and note how we select and handle our Seed Corn. An of all the common are scarce and higher this year. Last year's low prices discouraged growers, causing them to reduce their acreage, and high prices will prevail until another good crop is grown.

PINTO BEANS: With prices being the naturally large acreage planted to Pinto last year, the crop was the smallest for several years past, which in connection with an almost failure in the California Bean crop it has resulted in a heavy scarcity of all kinds of Beans throughout the entire Country and correspondingly high prices. We are carrying the largest range of dry and fresh market beans in the West. Farmer can grow, and the sooner he realizes it the better it will be for him.

POTATOES: Contrary to all expectations and we might say usual experiences, Potatoes are again plentiful and cheap this season. Growers scarcely realizing the price of labor for the crop. It is a long road that has no turn, and sooner or later we will wake up to and find a real potato shortage which we would not be surprised to see the coming season, as usually one extreme follows another. Remember, we specialize in Potatoes. If interested in car-loads or large quantities, ask for special prices.

ONION SETS: In our experience in the Seed Business have we seen Onion Sets so scarce and high. There are not nearly enough crops planted to supply fifty percent of the usual demand. It's no going back on them but of being able to secure them at all. Therefore, if you contemplate planting any Sets this season, the sooner you buy, the cheaper you will get them.

POULTRY AND DAIRY SUPPLIES: It is a well-known fact that the Poultry and Dairy Products business is one that the Farm has tided the Farmer over poor years and saved more from bankruptcy than any other branch of the Farming business. If you are in the Poultry and Dairy business, you should turn to us for protection, creating an increased demand for everything in that line. Note the complete and up-to-date stocks we are offering.

PLANTS AND NURSERY STOCK: We wish to call special attention to our Plant growing facilities that are complete, up-to-date Plant growing grounds and facilities in the West. Every plant we sell is grown by us under our personal supervision and when "We Grow Them, We Know Them" and you can depend upon securing from us just what you order, as we grow them by the millions and can supply them in any quantity desired, all pulled and packed the day shipped. Note on Page 71 of our Catalog the large number of varieties we grow and the moderate prices of same. We are also justly proud of our Nursery Stock, all of which is Western-grown and acclimated and we challenge anyone to produce or offer any better.

INSECTICIDES: The average grower pays less attention to Insecticides and sustains more losses to his crops by insects than from all other causes combined. We are calling your attention to this fact early to doubly impress upon you the importance of studying your Insecticide needs and have your supply well in hand to meet any emergency. We have a complete line of insecticides and dusts to meet all needs of growers, persasing by Dust Spraying, which for many purposes has been found much more effective as well as cheaper and more easily applied. We have a complete line of Insecticides and Dust Powders. Figure up your needs and requirements and order early and have them ready for you the first appearance of the insects when they are usually easily controlled.

GARDEN SEEDS: Practically everything in Garden Seeds are scarcer than a year ago and notwithstanding the increase in scarcity and pressure from many sources to increase prices, we are still pricing practically all Garden Seeds at $e a packet and larger quantities in proportion. Colorado and the Rocky Mountain districts are now considered the summer Vegetable Gardens of the whole U. S., the same as California and Filiflor. We have the largest range of Garden Seeds, all of which are free from mixture and all have been grown in the West with vegetables. with us has increased by leaps and bounds. Being large growers as well as shippers of vegetables, it has enabled us to keep in close touch with every phase of the situation and to supply the Growers with just what they want in Seeds, making the "Western Gardeners' Seedsmen," and if you will read our Cultural directions and notes on Vegetables you will readily see we understand them and are in better position to supply you with what you want than those who are familiar with Seeds in name only. We are especially interested in the production of, and marketing of certain Vegetables, such as Lettuce, Peas, Cauliflower, Spinach, etc. If you are a Vegetable Grower and want the best seeds that money and experience can produce, send us your orders. We have spent a lifetime in the cultivation of and handling of them and pride ourselves on knowing the critical Growers' requirements. We are satisfactorily supplying thousands of the largest and most successful growers in the West. May we have the pleasure of serving you?

*BUY YOUR SEEDS FROM A FIRM THAT GROWS THEM AND KNOWS THEM.*

Yours very truly,

THE BURTON SEED COMPANY.
The Burton Seed Co.,
Denver, Colorado.

Gentlemen:

Below, please find names and addresses of farmers whom I know to be purchasers of Seeds, Bulbs or Plants:

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For the above names please send me:

Package of

Yours very truly,

Name

P. O.
FREE SEEDS

WE WANT 100,000 new customers this year and want you to help us secure them. If you will send us the names and addresses of 5 farmers whom you know buy seeds, we will send you any 5c packet of seeds described in our Catalog, and if you can send ten or more names, we will send you 3 five-cent packets. Just detach the addressed Postcard attached hereto, fill in the names and addresses of those you recommend, sign your name and address, designating the packets of seeds you want, and mail the card, and you will receive promptly the seeds ordered and your friends the best Catalog they ever read. Thanking you in advance for a prompt reply and any assistance you may give us, we are

Yours very truly,

THE BURTON SEED COMPANY.